



# Solution Partner Program



Consult. Sell. Customize. Implement.  
Earn and grow with Freshworks.

As a Freshworks Solution Partner, you are empowered with a suite of products that are built to delight and supported by our team of dedicated experts, while you increase your revenue channels and grow. All this, at **zero cost**. Truly a partnership made to delight.

We have a **multi-tier Solution Partner Program**, split into 3 tiers, each with its own opportunities, rewards, and incentives. As you grow in the partnership, so do the benefits!



**REGISTERED PARTNERS**



**AUTHORIZED PARTNERS**



**PREFERRED PARTNERS**

Here's a quick rundown of each tier and what you can expect:

BENEFITS	Registered	Authorised	Preferred
Commission	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Opportunities for professional services		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Access to partner team for deal pursuit	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Dedicated channel manager, solution engineer, CSM, support SPOCs			<input checked="" type="checkbox"/>
Access to partner portal & self-service enablement	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Zero cost certification and badges	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
Marketing funds		Eligible	Eligible
Lead distribution		Eligible	<input checked="" type="checkbox"/>
Named marketing SPOC		Eligible	<input checked="" type="checkbox"/>
Partner logos	General	Authorized	Preferred
Listing in partner directory		<input checked="" type="checkbox"/>	Featured
Access to Refresh community & newsletters	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

## Freshworks System Integrators

Freshworks has a robust ecosystem of global and regional System Integrators consisting of trained and certified global and regional organizations, with strong industry and domain expertise.

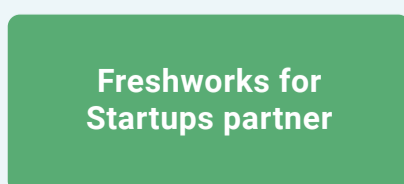
Become a Freshworks System Integrator to drive digital transformation, co-develop and deliver refreshing business solutions, and differentiate your business through certifications. Add exceptional value to enterprise businesses via Freshworks solutions with its quick and tangible ROI for customers and a thriving marketplace to showcase offerings you have developed.

### Are you looking for a different program?

Integrate your solutions as a



Delight your startup community as a



Refer our products and earn as an

